

LAS VEGAS, NV

## SPONSORSHIP & ADVERTISING

## **Print Advertising**

- IBS Pre-Show Planner Due Mid-Nov
- IBS Official Show Guide Due Nov 19 & Nov 28
  - Premium Ad Positions Due Nov 28
  - Divider Tabs Due Nov 21
  - Standard Positions Due Nov 28
- DCW Fold Out Map Due Dec 13

## Events & Exhibits

**IBS Credential Mailer** 

Opening Ceremonies Sponsorship – Due Nov 26

Pre-Registration Credential Mailer Envelope – Due Nov 15

<u>Credential Mailer Exhibitor Coupons – Due Dec 20</u>

• IBS House Party – Due Nov 26

IBS Passport – Due Nov 15

- <u>IBS Young Professionals Party</u> Due Nov 26
- <u>DCW Closing Concert</u> Due Nov 26
- <u>Best of IBS Finalist</u> Due Nov 26
- <u>IBS Education</u> Due Nov 26
- <u>IBS Store</u> Due Nov 26
- IBS Press Room Due Jan 17

## Sponsorship & Signage

- <u>IBS Attendee Badges</u> Artwork needed by Nov 15
- IBS Attendee Lanyards Lanyards needed by Dec 13
- <u>IBS Treasure Trail</u> Due Dec 20
- Show-Site Banners & Signs Due Jan 17
- <u>LVCC Wall Graphics</u> Due Jan 17
- IBS Exhibit Hall Entrance Floor Graphics Due Jan 17
- <u>Rotating Smart Kiosks</u> Due Jan 17
- IBS Meterboards Due Jan 17
- Shuttle Bus Advertising Due Jan 17
- Shuttle Bus Headrests Due Jan 17
- <u>Hospitality Rooms</u> Due Jan 17
- IBS Official Show Bags Needed in Las Vegas by Feb 2 (earliest)
- <u>IBS Registration Sponsorship</u> Earlier gets more impressions, ongoing

IBS Zones	Centrals @ IBS
<ul> <li>Construction Performance Zone – Due Nov 26</li> <li>Craft Technique Zone – Due Nov 26</li> <li>New Product Zone – Due Jan 17</li> <li>Start-up Zone – Due Jan 17</li> </ul>	<ul> <li>Remodeling Central – Due Nov 26</li> <li>Custom Building Central – Due Nov 26</li> <li>Sales Central – Due Nov 26</li> <li>55+ Housing Central – Due Nov 26</li> <li>Design Central – Due Nov 26</li> </ul>
	<ul> <li>Multifamily Central – Due Nov 26</li> <li>Production Builder Executive Club – Due Nov 26</li> </ul>
Digital Advertising	IBS Attendee List Rentals
<ul> <li><u>BuildersShow.com Site Search</u> – Due ASAP</li> </ul>	IBS Attendee Pre-Show & Post-Show Direct Mail & Email
IBS Product Email – Jan 2 for first email	<u>Lists</u> – access starts Jan 17
<ul> <li>IBS Alert Email Announcements – Jan 9 for first IBS Alert</li> </ul>	
IBS Mobile App – Due Jan 10	
<ul> <li><u>LVCC Digital Advertising</u> – Due Feb7</li> </ul>	
IBS Show Daily Email – Due Feb 14	
IBS Show Daily Exhibitor Email – Due Feb 14	
IBS Industry Tracker Email – Ongoing, sent bi-weekly	
<u>Targeted IBS Registration Confirmation Email</u> – Earlier gets more	
impressions, ongoing	
<ul> <li><u>BuildersShow.com Floor Plan</u> – Earlier gets more impressions,</li> </ul>	
ongoing	
Video Packages & A-La-Carte Options	Reaching Exhibitors
<ul> <li>New Product Zone Video Package – Due Jan 24</li> </ul>	• <u>IBS Exhibitor Lanyards</u> – Due Dec 13
<ul> <li><u>Exhibitor Marketing Video</u> – Due Jan 24</li> </ul>	• <u>IBS Exhibitor Registration</u> – Earlier gets more impressions,
IBS TV Sponsorship & Spots – Due Jan 24	ongoing